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P+PB's national sustainability-focused marketing campaign highlights how paper and packaging's sustainable nature, the industry's environmental practices and investment in recycling contributes to a healthier planet.

#### **CAMPAIGN HIGHLIGHTS**

Paper& Packaging

### 'Tis the Season to Choose Paper!

There's no such thing as a winter break for papertarians. In fact, papertarians are extra vigilant during the holidays to choose and use paper products whenever possible. Retta is front and center in our holiday creative, reminding shoppers to choose paper for all their festive needs – whether it's feeding a crowd or shopping online and wrapping the gifts. Get a glimpse of our holiday social creative below and see our posts go live throughout December on @howlifeunfolds channels. In addition, we are once again running holiday ads customized to the publication's tone and style in magazines including People, Food Network Magazine and Bloomberg Businessweek.

VISIT @howlifeunfolds to see the posts



#### CAMPAIGN HIGHLIGHTS

### Wrapping Up the Holidays with Influencer Tips

The holidays can be a stressful time and sustainability may be the last thing on shoppers' minds. That's why we're tapping our roster of influencers in December to show how they celebrate a planet-friendly gift-giving season and to share tips like choosing recyclable wrapping paper or using paper items around the house to create decorations and cards. All these little choices can add up to a bigger impact! See more of our sustainable holiday tips at howlifeunfolds.com/holidayguide, and visit the Instagram pages listed below to see their video posts.

- Kathryn Kellogg (@going.zero.waste)
- Stephanie Frias (@familytravelnomads)
- Tyler Chanel (@thriftsandtangles)
- Maria Watkins (@livingplanetfriendly)
- Melanie Gnau (@asmalllife)



### Education Initiative Clears Up Pizza Box Recycling Misconceptions on Campus

Our partnership with Her Campus Media wrapped up at the end of October (National Pizza Month) with a slew of social posts from the 12 colleges that participated in our pizza box recycling education initiative. Each hosted a pizza party on campus to show students how to properly recycle pizza boxes in their area using creative activities like trivia and crafts. Over 400 students attended the parties, and the activation, including newsletters, articles and social posts, collectively reached 405K people! See some of the parties firsthand at the post links below.

"We had so much fun eating pizza, learning about pizza box recycling, and hosting a giant trivia tournament! ...It was competitive and fun. We recycled every pizza box (50) at the event!"

> UNIVERSITY OF CONNECTICUT, HER CAMPUS CHAPTER





# The Holidays Are Paper's Time to Shine

The holidays are a Papertarian's Wonderland. There's the obvious: wrapping paper, cards and newsletters. But that's really just the start. The truth is that December and January are when I send and receive the most handwritten or printed correspondence. And then there are the boxes! For papertarians, corrugated shipping boxes are the hero of the holidays sustainably delivering our gifts to their recipients!

**READ MORE** on my blog at paperandpackaging.org/blog

### **INDUSTRY NEWS**

## 2024 Board of Directors and Officers Announced

Join us in welcoming our 2024 board of directors and officers who guide our campaign work on behalf of the industry:

**CHAIR: Santiago Arbelaez,** Vice President of Strategy for the Industrial Packaging Business, International Paper **VICE-CHAIR: Alpa Sutaria**, Senior Vice President of Strategy and Sustainability, WestRock

SECRETARY/TREASURER: Richard Bennett, Vice President of Paperboard Sales and Marketing, Pactiv Evergreen

An Boon, Vice President of Global Marketing, Graphic Packaging International

**Beth Cormier,** Vice President of Research, Development and Sustainability, Sappi **Steve Henry,** CEO, Domtar

Tonie Meyers, Senior Vice President of Paperboard and Sheeting Operations, Billerud

Juan Pablo Perez Chavez, CEO for North America, Smurfit Kappa

### INNOVATIONS

### AF&PA Recognizes the Industry's Sustainability Accomplishments

Congratulations to this year's recipients of the American Forest and Paper Association's Better Practices, Better Planet Awards! A total of 8 companies submitted winning projects for awards related to sustainability, innovation and diversity, equity and inclusion.



**READ MORE** about the awards at afandpa.org/priorities/sustainability/sustainability-awards

#### DATA TRENDS THAT MATTER



All of them 6% Most of them 41% About half of them 29%

The majority of shoppers expect to buy at least half of their gifts online.

SOURCE: Shopify-Gallup Shoppers Pulse



E-commerce shipping boxes represent thousands of tons of fiber that can be recovered and reused

# EMPTY FLATTEN RECYCLE

Spread the word!

#### SOCIAL SPOTLIGHT AND SHARING





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