

Paper and Packaging Board Newsletter
Helping a Sustainable Planet Unfold

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CAMPAIGN HIGHLIGHTS

Three steps to a healthier planet: empty, flatten, recycle

Continuing to reach a younger 18-35-year-old audience with important sustainability messaging, the @HowLifeUnfolds TikTok page is the place to see brand ambassadors, Casey and Page, and our eco-friendly influencers in action. In one of the most recent videos, Casey educates viewers on how to easily break down their corrugated boxes in just three steps: empty, flatten and recycle. This is part of a greater campaign effort to educate consumers who want to recycle their paper products but may not be sure how to do so properly.

FOLLOW @HowLifeUnfolds on **TikTok**, **Instagram**, **Facebook** and **Twitter** for the latest recycling content!



Celebrate summer with cutting edge and sustainable paper packaging innovations

June 20 is the first official day of Summer and paper is already showing up at picnics, barbeques and all kinds of outdoor celebrations in innovative and sustainable packaging solutions. From recyclable Ziploc paper sandwich bags to a 100% recyclable corrugated drink cooler, consumers have an ever expanding number of sustainable paper-based innovations like the Frugal Bottle to toast to the outdoors. This month, we are driving consumers to an article on HowLifeUnfolds.com to read more about unexpected packaging solutions that are kinder to the planet. This summertime message has already reached over 2M consumers.

READ MORE at @HowLifeUnfolds.com/packaging-innovation



Faces of the Forest video views more than double in 2021















Consumer engagement has soared as the campaign puts more time and money behind telling consumers about the commitment of small forest landowners. Since the launch of the video series in 2017, Faces of the Forest continues to be some of our most popular content. This year we promoted the series in social media channels like Facebook, Twitter, Instagram and LinkedIn, as well as digital ad platforms. These family forester vignettes from woodbaskets across the U.S. have received over 36M video views to date. Impressively, more than 70% of these video views (26M) have come in the first six months of 2021 alone, and in digital we've had a completion rate of 66%.

WATCH the videos at HowLifeUnfolds.com/resourcestewardship

Sustainable Thoughts

From P+PB's President, Mary Anne Hansan



We're living in an era of unprecedented product shortages. But one thing that isn't on the list? Paper-based packaging.

Even with demand surges caused by nothing short of a complete upending of the way people live their lives, corrugated and paperboard proved themselves up to the task of delivering all those other things that largely homebound Americans were relying on.

READ MORE on my blog at **paperandpackaging.org/blog**

INDUSTRY NEWS

State of the Campaign webinar dates

In 2021, we built upon the momentum of a successful product benefits campaign by focusing on messaging that was right for the time and right for our industry. Reinforcing recycling behavior, highlighting the industry's compelling forest story and featuring sustainable product innovations, 2021 has been a year of increased consumer engagement and positive feedback. This July, join president of P+PB, Mary Anne Hansan, in one of our 45-minute State of the Campaign webinars as we reveal the latest campaign creative and strategy. Mark your calendars to learn how, together, we are helping a sustainable planet unfold. Registration details coming soon.

July 13 @ 11-11:45AM EST July 15 @ 11-11:45AM EST July 15 @ 3-3:45AM EST July 20 @ 11-11:45AM EST



SALES CHANNEL TOOLKIT

Beat the heat with frozen food packaging

Featuring exciting data provided by the Paperboard Packaging Council, you'll find two topical assets in the Sales Channel Toolkit speaking to the recyclability of frozen food packaging and consumers' desire for sustainable packaging options. Check out our social-friendly infographic, as well the print-ready article, "Pretty chill: New study shows that most frozen food cartons are recyclable."

SIGN UP at PaperAndPackaging.org/toolkit-request





Frozen food packaging is more recyclable than you think — and consumers feel great about doing their part.



90% OF FOLDING CARTONS, by the ton, sent to the frozen food sector last year were recyclable.¹

69% AGREE they prefer paper-based product packaging to packaging made from plastic. ²





80% AGREE they feel recycling paper-based products of any kind is still worthwhile. ²

- 1. Paperboard Packaging Council, 2020.
- 2. 4 yr. average reflects average of scores across all 9 waves of research conducted.

 Consumer Tracking Survey. Isobar, October 2019. © 2020 Paper and Packaging Board.

DATA TRENDS THAT MATTER

Our consumer audience's preference for paper-based product packaging is almost twice theirs for plastic product packaging.





90%

PAPER

53%

PLASTIC

Consumer Tracking Survey. Expressives aware of the campaign. Isobar, November 2020.

SOCIAL SPOTLIGHT AND SHARING











